12/23

UNITED STATES DISTRICT COURT FOR THE WESTERN DISTRICT OF MICHIGAN

POLAR MOLECULAR CORPORATION, Plaintiff,

AMWAY CORPORATION, HON. ROBERT HOLMES BELL QUIXTAR INC., ALTICOR, INC., ACCESS BUSINESS GROUP, DRIVING FORCE TECHNOLOGIES, LLC, J.B.R. SULLIVAN COMPANY, D.N.S. MARKETING COMPANY, TRANS TECH ONE, LLC; BILL NEWTON, JEFF SELZER, ROBERT DISBERGER and ISABELLE'S LIGHTING.

Defendants.

and

J.B.R. SULLIVAN COMPANY, D.N.S.

MARKETING COMPANY, BILL NEWTON,

JEFF SELZER and ROBERT DISBERGER,

Counter/Plaintiff

vs.

POLAR MOLECULAR CORPORATION, Counter/Defendant.

> DEPOSITION OF STEPHEN LEHNARDT CONFIDENTIAL - ATTORNEYS' EYES ONLY

January 10, 2008

12:45 p.m.

Law Offices of Gallagher & Kaiser, LLP

1044 Main Street

Suite 400

Kansas City, Missouri

Dana L. Burkdoll, Shorthand Reporter



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that something --

- A. This is something that he's telling Stuart.
- Q. All right.
- A. But he also noticed that the sample was out of specification because they sent us -- "they" meaning Lubrizol -- sent us the specifications. And he said it was not it was not -- it was no good, the 400L-90 that we got.
- Q. Can you explain that a little more? What do you mean, it wasn't 400L-90 or the specks didn't match?
- A. Well, it was. The best way to describe it, it had gone stale from a layman's perspective.
- Q. Okay. So I can understand it better that way, too. All right.
 - A. Me, too.
- Q. So it's gone stale, what happens next?
- A. We called Lubrizol and asked them if they gave us a bad sample, and they told us that no, they only had a few drums remaining and that one of the characteristics of that chemical is that it's unstable and it goes stale, has a shelf life or whatever.
- And so, we said, "Well, that's no good." And then Lubrizol asked us what we were wanting to do. So we told them that we were wanting to make a fuel additive.



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- Q. So they -- Lubrizol knew what you wanted to do. Did you tell them --
- A. We told them at the point that we told them that was stale. We asked them if they could make us some fresh, and they said they weren't gonna.
 - Q. When you say "we" --
 - A. Stuart and I. Excuse me.
- Q. -- were you both talking to them on the phone at that point?
 - A. No. Stuart was only talking.
- 16 Q. All right. And then, of course --
 - A. I've -- I've never spoken with Purnhagen.
- Q. All right. When -- so what did they call what they sent you?
- 20 A. That product they named --
 - MR. GALLAGHER: Excuse me. At what time?
 - MR. MASTROMARCO: Well --
 - MR. GALLAGHER: Because they send --
 - MR. MASTROMARCO: They sent them the
- 25 400L-90.



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MR. GALLAGHER: Okay.

MR. MASTROMARCO: And then they said, We'll mix you up something different. And I'm wondering what did they call that product that they fixed up.

MR. GALLAGHER: The product, the different one?

MR. MASTROMARCO: Yes.

THE WITNESS: That was a product called ALOX884.

BY MR. MASTROMARCO:

- Q. Okay. What did they tell you about 884?
- A. That it had similar characteristics of 400L-90, but instead of -- they explained it -- we got it -- I think they explained it in an e-mail to us, but that they explained that the 884 is a pure oxygenated hydrocarbon that is stable as opposed to 400L-90, which is a hydro -- oxygenated hydrocarbon where they've added an alcohol, which interacts with the hydrocarbon and makes it go stale. So they said that the 884 would be more stable, would give us similar characteristics in terms of chemical performance, whatever, and it would probably work better for us in terms of what we were doing.
- Q. Did -- did you send them or did Frizzell send them any information as to what you were trying to do?



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1	Q. All	right.	Now, what	's	the	e-mail	with	the
10.7	attachment							

- A. Uh-huh. This is an e-mail from Robert Disberger forwarding a letter to me. The e-mail is 146 and the attachment goes just to the next page, 147. And this is a letter where we had asked for a review of our product with respect to the patent of Polar Molecular, the 661 patent. The complete patent number is 4,753,661.
- Q. Why did you want to make sure that it was meeting the substantially similar requirements of the EPA?
- A. Substantially similar requirements of EPA, as I understand them, means that the product, itself, it's components are substantially similar to gasoline so that when you add the product to gasoline, you do not change the chemical composition of the fuel and you don't -- that's -- that's what it is.

"Substantially similar" means you add our product into fuel, it doesn't change the chemical composition of the fuel such that it would be not in accordance with the EPA regulations for fuel, I guess.

- Q. The -- and Mr. Taylor comes to the conclusion that, apparently, "both products" -- what is he talking about both products?
- A. We had a lesser concentrate and higher concentrate.



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- A. I don't understand the question.
- Q. What is -- what is Lubrizol supplying you today? What are they called?
 - A. ALOX 884.
- Q. All right. Now, I just had a couple more questions about, um, this Exhibit No. 4 at Page 1-24, I think it is. Yeah. That's it. Where it says, "Quixtar accidentally sent the recipe to Bill."
 - A. Got it.
 - Q. All right.
 - A. Uh-huh.
 - Q. And that's dated April 18th, 2006?
 - A. Yep.
- Q. Well, we know that after that date, you're still trying to determine whether or not the products fall within the range of the patents, aren't you? For example, look at Page 2-148, the April 28th, 2006, letter from Brian Taylor to Robert Disberger.

MR. GALLAGHER: Form. Foundation.

20 Compound.

THE WITNESS: What are you asking?
BY MR. MASTROMARCO:

Q. You're still trying to determine at that point in time after this note that you took about receiving the recipes on 4/18. You're still sending in things to have

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123 than -- done --1 2 Right. And we talked about that -- that 400L being the -- what was being used by Polar Molecular? 3 4 In their expired patent, correct. 5 The date on this document is April 25th, 2006, 6 correct? 7 MR. GALLAGHER: Again, for the record, 8 that's Exhibit 5, what page? 9 MR. MASTROMARCO: Page 157. 10 BY MR. MASTROMARCO: And that, again, is after the document marked 11 Exhibit No. 2 about the inadvertent forwarding of the 12 13 recipe, correct? 14 MR. GALLAGHER: It's Exhibit 4. 15 MR. MASTROMARCO: I'm sorry, Exhibit 4 at 1-24. 16 17 MR. CLELAND: Object to form. 18 MR. MASTROMARCO: Why would you object to 19 that? 20 MR. CLELAND: Because you mischaracterize one of the documents. 21 22 MR. MASTROMARCO: Okay. Fine. Go ahead? 23 THE WITNESS: Yes, the date is after the 24 date of my notes. 25 MR. MASTROMARCO: No further questions.

